

ANNUITY SUITABILITY TRAINING LIST 4/1/2021

STATE	LAW STATUS AND DATE TRAINING REQUIRED	ACCEPT OUT OF STATE CLASS for NRAⁱ	HOURS OF STATE-SPECIFIC TRAINING REQUIRED**
ALABAMA	AL Eff. 1/1/2017	YES	4 hour AL approved course
ALASKA	AK Eff. 10/16/11	YES	4 hour AK approved course
ARIZONA	AZ Eff. 12/31/17 1/1/21*NEW BI	YES	4 hour AZ approved course 1 Hour Best Interest Course
ARKANSAS	AR Eff. 12/29/20	YES	4 hour AR approved course
CALIFORNIA	CA 1/1/2012	NO	8 hr initial and 4 hrs every 2 years
COLORADO	CO Eff. 4/1/11	YES	4 hour CO approved course
CONNECTICUT	CT Eff. 02/2/2012	YES	4 hour CT approved course
DELAWARE	DE Eff. 06/1/17	YES	4 hour DE approved course
DC	DC Eff. 6/24/11	YES	4 hour DC approved course
FLORIDA	FL Eff. 10/1/2014	NO	5 hour senior suitability training for FL agents 5 hour update course every cycle for FL agents
GEORGIA	GA Eff. 3/1/2006	YES	4 hour GA approved course
HAWAII	HI Eff. 1/31/2012	NO	4 hour HI approved course
IDAHO	ID Eff. 4/4/2013	YES	4 hour ID approved course
ILLINOIS	IL Eff. 7/1/2012	YES	4 hour IL approved course
INDIANA	IN Eff. 7/1/11	NO	4 hour IN approved course
IOWA	IA Eff. 1/1/11 1/1/21*NEW BI	YES	4 hour IA approved course 1 hour Best Interest course
KANSAS	KS Eff. 1/1/2013	YES	4 hour KS approved course
KENTUCKY	KY Eff. 1/1/201	YES	4 hour KY approved course
LOUISIANA	LA Eff. 8/1/2012	YES	4 hour LA approved course
MAINE	ME Eff. 11/1/2015	YES	4 hour ME approved course
MARYLAND	MD Eff. 11/1/11	YES	4 hour MD approved course
MASS.	MA Eff. 7/1/2016	YES	4 hour MA approved course
MICHIGAN	MI Eff. 6/1/2013	YES	4 hour MI approved course
MINNESOTA	MN Eff. 6/1/2013	YES	4 hour MN approved course
MISSOURI	MO Eff. 3/30/2017	YES	4 hour MO approved course
MONTANA	MT Eff. 1/1/2018	YES	4 hour MT approved course
NEBRASKA	NE Eff. 7/19/2012	YES	4 hour NE approved course
NEVADA	NV Best Interest pending		

NEW JERSEY	NJ	Eff. 8/4/2013	YES	4 hour NJ approved course
NEW YORK	NY	Eff. 6/30/2011 BI 8/1/19 annuity 2/1/20 life	NA	Only company specific training required https://dfs.ny.gov/apps_and_licensing/agents_and_brokers/Suitability/Best%20Interests%20Training
N DAKOTA	ND	Eff. 8/1/11	YES	4 hour ND approved course
OHIO	OH	Eff. 7/1/11	YES	4 hour OH approved course
OKLAHOMA	OK	Eff. 7/14/2011	YES	4 hour OK approved course
OREGON	OR	Eff. 7/1/11	YES	4 hour OR approved course
PENNSYLVANIA	PA	Eff 12/26/2018- see comments for training dates	YES	4 hour PA approved course The law requires the training course be completed “on or before agent’s next complete license period occurring after 12/26/2018
RHODE ISLAND	RI	Eff. 4/1/21 *NEW BI	NO	4 hour RI course & 1 hour Best Interest Course
S CAROLINA	SC	Eff. 9/25/2011	YES	4 hour SC approved course
S DAKOTA	SD	Eff. 7/1/2012	YES	4 hour SD approved course
TENNESSEE	TN	Eff. 11/1/2015.	YES	4 hour TN approved course
TEXAS	TX	Eff. 9/1/2011	NO	4 hour TX approved course
UTAH	UT	Eff. 3/26/2012	YES	4 hour UT approved course
VIRGINIA	VA	Eff. 4/1/2017	YES	4 hour VA approved course
WASHINGTON	WA	Eff. 3/29/2012	YES	4 hour WA approved course
WEST VA	WV	Eff. 7/1/11	YES	4 hour WV approved course
WISCONSIN	WI	Eff. 5/1/11	YES	4 hour WI approved course
WYOMING	WY	Eff. 9/24/2014	YES	4 hour WY approved course

* **NEW BI** = States that have adopted or have pending Best Interest Regulations. For these states, please refer to the Best Interest Section on the FCSLA Producer Page for correct forms and education requirements. Best Interest Standards coming to MI 6/29/21; AR 6/29/21; AL 6/29/21; NE 6/29/21; DE 08/1/21; OH 8/14/21; NV (pending)

**** LICENSED PRODUCERS AND RECOMMENDERS IN ALL STATES ARE REQUIRED TO COMPLETE FCSLA COMPANY-SPECIFIC ANNUITY TRAINING**

ⁱ This column reflects whether the state will accept a course taken in another state by a non resident agent to fulfill its training requirement. A **YES** in this column means that the state **DOES** accept the class taken in the non resident agent’s state of domicile so they **DO NOT** need to take a second class in this state.